



# ANNOUNCEMENT

30th of August, 2019

**Dear Suppliers and Business Partners** 

### Nexus Analytics acquired Team Medical & Scientific (TMS)

On behalf of Melchers Group and Nexus Analytics, we are very pleased to announce that effective 1st of September 2019, the Nexus Analytics Group acquired 100% of Team Medical & Scientific Sdn Bhd (TMS). This acquisition is part of our drive to make Nexus Analytics synonymous with providing customers with the latest 'Total Solutions' throughout Malaysia and Singapore for their Analytical and Life Science based requirements,

TMS was founded by Mr SM Wong and Mr CC Yong. Both of them are from the industry, having worked in sales and marketing of laboratory and scientific instruments in Malaysia. SM Wong started TMS in 1997 during the Asian Financial Crisis before CC Yong came on-board 3 years later to collectively champion the expansion phase of TMS in Malaysia and the region.

Mr Wong and Mr Yong will now step back from the day to day operations and Joseph Chan the current General Manager will continue to lead the company as a Director, reporting to Nick Grantham and the Board of Directors of Nexus Analytics Group in Singapore and Malaysia. We are also grateful that Mr Wong and Mr Yong will continue to serve as non-executive Directors for TMS to ensure continuity and a fluid integration.

## **About Nexus Analytics**

Nexus Analytics is an Analytical Instrument company which was founded in 2016; after Nexus Analytics acquired the Analytical equipment business assets and team of Research Instruments Singapore and Malaysia. The company employs 35 highly specialized staff members who are based both in Kuala Lumpur and in Singapore to serve their clients. The company also has offices in Penang and Johor Bahru. Its customers are typically from Government Institutes and Universities as well as the Private sector, where the main focus is on Pharma, Food and Agriculture, Oil & Gas, Semicon, Polymers and Chemicals.

The company has a consultative approach to understanding the customer needs and to develop solutions for specific issues, be it an R&D challenge or a Q/C requirement. Nexus Analytics consist of Consultative Sales Specialists, Application Chemists, responsible for the pre and post-sales support and Service Specialists to ensure customers' instruments are maintained in optimum condition. <u>www.nexus-analytics.com.my</u>

Nexus Analytics Sdn Bhd Co.No. 674955-P







### About TMS

TMS, with 12 highly trained professionals, is dedicated to provide scientific solutions to solve problems related to (i) Safety & Containment, (ii) Food & Feed Quality, (iii) Environmental Monitoring & Agri-Research and (iv) Life science research. The company has built an excellent reputation as professional and highly customer-centric solutions provider. TMS do not compete with the current portfolio of Nexus Analytics products, but instead the portfolio is highly complementary. We see exciting opportunities and synergies going forward. www.tms-lab.com.my

### About C. Melchers Group

C. Melchers GmbH & Co. KG is a global company, established in 1806, with a wide range of services and with trading know-how in diverse areas of business. With network of more than 50 subsidiaries, many of which are based in Asia, Melchers is a powerful and dependable partner to develop and grow businesses in Asia. The sales, marketing and servicing of technical and engineering products is a core competence of <u>www.melchers.com</u>.

This acquisition will strengthen our foot print in Malaysia as well as giving us additional opportunities in Singapore and other parts of SE Asia. We want to assure the partners and customers of TMS of our full support and our intention to grow the business with you under the proven TMS brand.

If you have any questions, please do not hesitate to contact Mr Nick Grantham.

Thank you.

NEXUS ANALYTICS SDN BHD

NICK GRANTHAM Managing Director

Team Medical & Scientific Sdn Bhd.

WONG SOI MENG (S. M. Wong)

YONG CHIN CHOY (C. C. Yong)

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